



The Thursday Rethink:

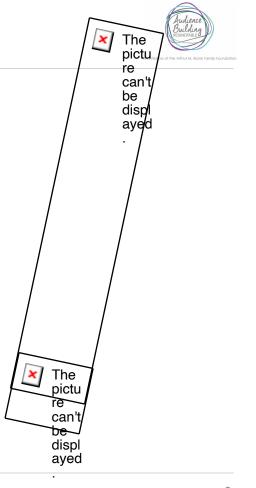
Gathering the grassroots to reach your audiences

When your live

The picture can't be displayed.

isn't on, your marketing, branding and virtual programming <u>is</u> the

The picture can't be displayed.





SHOW you care.

SHOW you're tuned in.

SHOW you're still relevant.

SHOW you're here for the long term.

SHOW you still offer resources.

SHOW you're more than what folks might expect.

Show you're nimble and adaptable.

SHOW you're audience-centric.

Today's Session



- 1. Data and insights from the field affecting attitudes and re-opening
- 2. Leveraging your social channels to reach your audience
- 3. Developing social content that engages
- 4. Managing your social channels and measuring success
- 5. Your questions

Maneuvering Through Uncertain Times



Coronavirus In Minnesota: Guthrie Theater To Lay Off Staff, Moves Next Show Date To March 2021

Dallas Dance Companies Keep It Moving Despite Social Distancing Groups like Bruce Wood Dance and Dallas Black Dance Theatre are adjusting to a new normal while patiently waiting to return to the stage. By trace Hiller | Published in Arts & entertainment | MAY 5, 2020 | 2:38 PM

Vatican Museums set to reopen

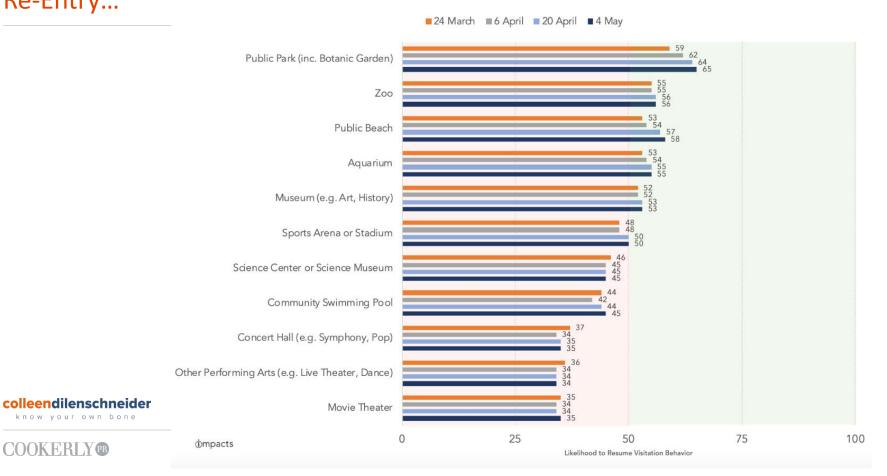
The Secretary-General of the Vatican City State Governorate, Bishop Fernando Vérgez Alzaga, lays out plans for reopening the Vatican Museums.

Broadway Will Remain Dark Through at Least September 6

Return to Normal Activities

by category of visitor-serving organization











It was a big week for the U.S. in terms of states taking steps to reopen, and it was a big week for intentions to visit cultural organizations again as well.

It's the ninth week monitoring intentions to visit cultural entities. With much of the United States starting to loosen COVID-19-related stay-at-home restrictions, it may come as no surprise that folks who enjoy cultural experiences plan to soon visit them again. The positive trend observed in the last several weeks continues to strengthen as people intend to return to leisure activities relatively soon and start to plan trips to cultural organizations. As reopening becomes more of a reality – both in areas that have lifted restrictions and those that have not – intentions to visit continue to rise as well.

The updated findings indicate that people intend to return to "normal" visitation patterns within three months, and intentions to visit within one month are quickly recovering.

Today is a one-week update and sharing information collected through May 9th. The research quantifies the U.S. adult public's intentions to visit 84 unique cultural organizations within the United States – from art museums and aquariums to theaters to symphonies. For the week ranging May 3rd – May 9th, the data and analysis summarized below represent an additional sample of 1,997 adults.





- May historically has the highest three-month intentions to visit of the year. Remember that this value typically jumps from around 21 to 25 from the end of April to the end of May. This is because the three-month time period encompasses the near-entirety of the summertime, and those are typically well-attended months for cultural institutions. In other words, a part of this bump is likely due to the natural increase observed as people plan summertime activities. Indeed, that appears to be what many people are doing now.
- The United States is reopening. This is likely to be the biggest factor driving the increased values this week. Last week, the U.S. reopening moved from being an "if" condition to a "when" condition and the answer to that question in some parts of the country is starting to become "now" or "very soon." This reality is likely to have heightened national intentions to visit cultural institutions this week in particular.
- People who may not feel comfortable resuming activities right away may anticipate that they'll feel more comfortable in the coming months. While there was an increase in intentions to visit within one month, it was the three-month intentions that experienced the most meaningful increase this week. It may be that some people are making plans to visit within three months instead of within one month in order to observe post-reopening conditions.





A brief reminder of what "intent to visit" means, and why it matters right now.

Unlike mere *interest* in visiting an organization, research shows that *intent* to visit aligns closely with actual plans and visitation behaviors. <u>Visitors' stated intentions to visit an organization within a defined duration have historically proven a dependable indicator of actual visitation behaviors, and are a generally reliable gauge of likely attendance.</u>

One's intent to visit is among the best available metrics for reliably predicting behaviors. It helps us understand people's plans for future visitation at any given time, and further aligns these intentions to a specific chronology. This metric not only quantifies the strength of intentions to visit an organization but also identifies the duration within which one intends to manifest this intention.

Exhibit and performance-based entities across the nation are closed. Like other enterprises at the moment, their financial strife is making headlines. This interruption of our regular operations begs multiple questions:

When we reopen, will people come back? When do people think that they'll come back? How is the current environment – at this moment – impacting future plans? And, critically, how is this changing over time as the U.S. public learns more about the virus?





One-month intentions to visit remain on the rise. At a value of 14, intentions to visit within one month are only slightly depressed compared to this same time last year.

Three-month intentions to visit experienced a significant bump this week. Three-month intentions exceed historically observed levels for the end of April and are nearing historically observed levels for the end of May. With a current value of 24 at nearly mid-May 2020, values are tracking similarly to last year in the three-month time frame. Collectively, this information affirms the belief that the public continues to view the coronavirus as having a finite duration in terms of causing a significant interruption in their planned activities. It is possible – as it always is – that things will change. Perhaps states opening now will experience an increase in coronavirus cases, resulting in another round of restrictions. One might argue that it may not matter that people *intend* to leave their homes if time creeps by and people are still forced to remain indoors by government mandate. But these findings are still incredibly informative for strategic operations.

If people intend to visit, then they are planning their visit – and people are starting to do so now. It's
<a href="Description: beneficial for cultural institutions to remain top of mind so that these visits may be realized," particularly in the event that organizations do start to reopen in the relative near-term.



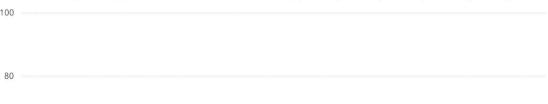
An initiative of the Arthur M. Blank Family Foundation

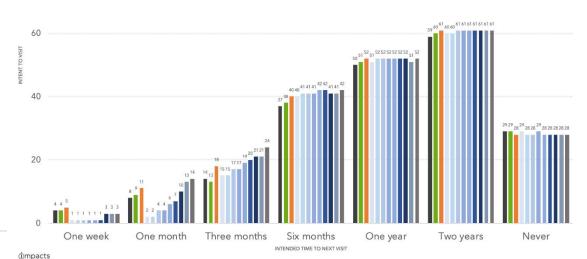
As U.S. states begin to reopen, intentions to visit cultural organizations are correspondingly increasing.

May 11 Update...

Intent to Visit 2020 US adults as of 9 May 2020, 84 organizations













Do these findings mean that everything will go back to "normal" within the next couple of months? No. They don't.

While intentions to visit a cultural entity within three months match last year's metrics and one-month intentions are on the ascent, we find that <u>demand is being redistributed</u>. People report that they are more likely to visit organizations that allow for freedom of movement (such as an art museum) compared to those in confined spaces (such as a symphony).

These findings mean that people intend to have cultural experiences again within that time frame, but it does not mean that they expect your operations to remain the same. Quite to the contrary. Data suggests that people may expect organizations to carry out operational and programmatic enhancements designed to recognize a new normal. Only one in four people feel comfortable attending an exhibit-based cultural institution – such as a museum, aquarium, or historic site – without changes that prioritize guest safety. Only about one in seven feels comfortable visiting a performance-based institution – such as a theater or symphony – without operational and strategic changes to prioritize safety.





Re-distribution of activities:

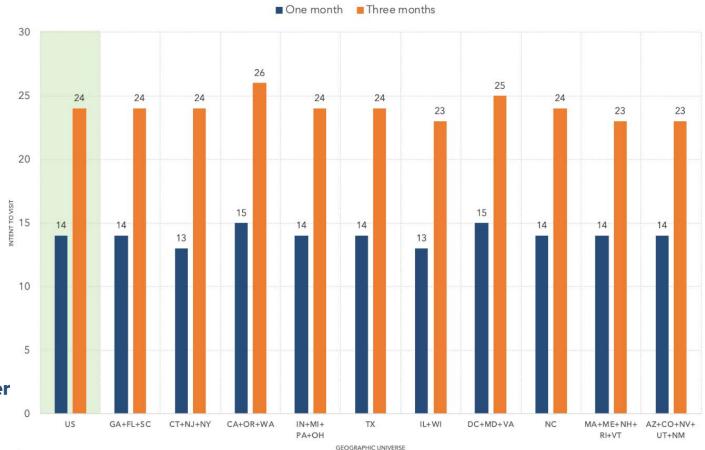
Cultural experiences that allow for a visitor's relative freedom of movement, particularly those featuring outdoor spaces, will likely benefit from increased demand upon reopening. This category of experiences includes outdoor historic sites, parks, zoos, botanic gardens, etc. This stands to reason, as people may feel confident that – especially with operational adaptations for safety – attendees may be able to adhere to social distancing practices while still enjoying these experiences. Experiences involving enclosed spaces with minimal visitor movement – such as performing arts enterprises – indicate lessened demand. This may indicate apprehension around remaining stationary in a confined or enclosed space with many other people while the coronavirus is still spreading and no vaccine is yet available.

Entities perceptually offering tactile experiences – such as science centers – also may not immediately reengage their typical visitor volume. We are observing this trend for children's museums as well. This may be due to the perception that fully enjoying these experiences may require touching objects and thus risk transmitting the virus.

We think it's important to show you this data over time because it is clear that these perceptions have remained largely durable. They aren't changing significantly over time and serve as a reasonable basis to inform strategies responsive to these perceptual challenges.

Intent to Visit: 9 May 2020 US adults by region





colleendilenschneider know your own bone

COOKERLY®

İmpacts

Poll: When do you anticipate hosting a live "in-person" event?



A Next Month

B This Summer

C This Fall

D Next Year (2021)

E Completely Uncertain

Poll: Have you created a social distancing plan?



A Yes, for our own employees

B Yes, for our own employees and returning audiences

C No, not for our employees

D No, not for our own employees and returning audiences

Poll: Have you hosted a virtual experience yet?



A Yes

B No



Poll: Have you made money off a virtual experience yet?

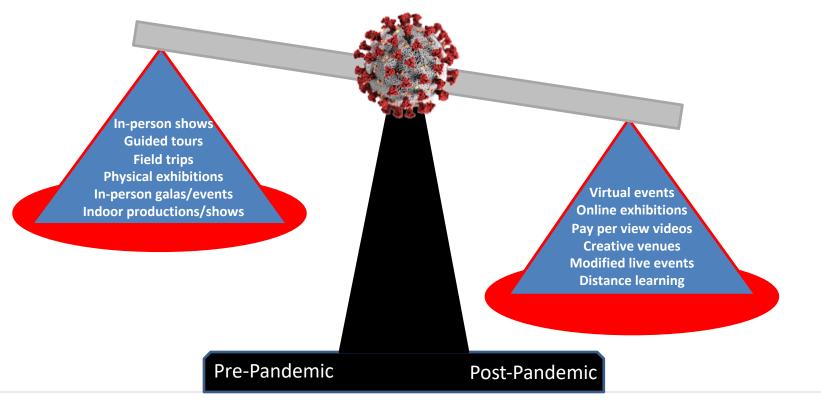


A Yes

B No

Introducing the Post-COVID Programmatic "Pivot-o-Meter"





Local Shout-Out to MODA!

n response to the growing concern surrounding COVID-19, Museum of Design Atlanta closed to the public on March We're gearing up to share some online design goodness with you so please check our website for details?

MO DA

<>

Available Online



Minecraft Design: Make a Museum

Join us on MODA's multiplayer Minecraft design server four a four-day workshop exploring the creation of museums.

May 12, 2020 - May 15, 2020



Skatepark Design 3: From Community to Concrete for Ages 10-18

Join us for one or all of our 3-part series on Skatepark Design.

In session 3, you'll talk about how skateboard parks actually get built, explore the process of building a skatepark in your community, and find out how to go about presenting your designs.

Then, building on previous workshops or using a materials provided by the instructor, you'll create renderings and participate in a critique. You will leave with a park ready to be pitched to your community!



Online - Apps for Good for Ages 10-18

In this two-part class, we'll design and prototype an app that makes a difference in the world. Figure out how to help the cause you believe in most by building an app about it! Throughout it all, we'll be using free software to do our work.

May 13, 2020 - May 15, 2020



ONLINE Skate or Design: Skating on Video - Animation for Ages 10-18

In this session of Skate or Design, you'll learn about the intersecting history of skate videos, motion graphics, and DIY filmmaking techniques.

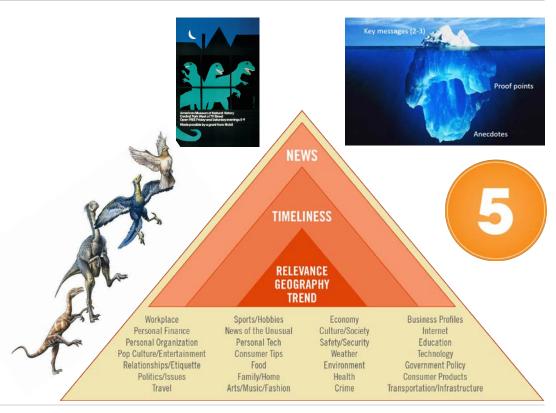
May 13, 2020



Last Week: Earned Media



- · Refining your messaging
- Honing your spokespeople
- Harvesting your creative stories
- Pitching media for "earned" opportunities (Your "5")
- Re-marketing third-party stories to stoke interest in your institution



This Week: Shared Social Strategy





Why is Social Media Important to Reach Your Audiences?



- Gives greater control over your message
- Creates an opportunity for direct engagement with your audience
- Helps support promotion of events, announcements, policy/visitation changes
- Important to be mindful of tone and how outside events can shape how messages are received

Ways to Engage with Audiences Over Social



- Give-aways and contests
- Co-creation, social curation
- Virtual performance or exhibition
- Virtual gala or gathering

Ways to Engage with Audiences Over Social













Social Media Users in the U.S. – Top Channels to Reach Audience



- Estimated 226 million social media users ages 12+ in the country
- Percentage of social media users
 - Facebook 63%
 - Instagram 41%
 - Snapchat 31%
 - Pinterest 29%
 - LinkedIn 22%
 - Twitter 21%
 - − TikTok − 11%





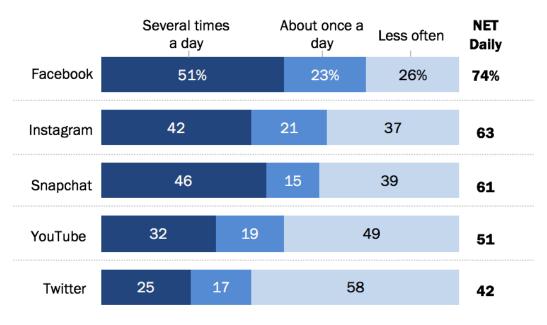




Social Media Users in the U.S.

Roughly three-quarters of Facebook users visit the site on a daily basis

Among U.S. adults who say they use ____, % who use each site ...



Note: Respondents who did not give an answer are not shown. "Less often" category includes users who visit these sites a few times a week, every few weeks or less often. Source: Survey conducted Jan. 8-Feb. 7, 2019.

Social Media Users in the U.S.



- Social Media Usage Ages 12-34
 - Instagram 68%
 - Facebook 64%
 - Snapchat 61%
 - Pinterest 32%
 - Twitter 29%
 - TikTok 25%
 - LinkedIn 22%



Social Media Users in the U.S.



- Social Media Usage Ages 35+
 - Facebook 62%
 - Pinterest 28%
 - Instagram 26%
 - LinkedIn 22%
 - Twitter 16%
 - Snapchat 14%
 - TikTok 3%





Poll: Which social channel has received the most focus for your institution?



- A Facebook
- **B** Instagram
- C YouTube/Vimeo (Video hosting)
- **D** Pinterest
- **E** Twitter
- F LinkedIn

Poll: Which social channel do you intend to explore more?



- A Facebook
- **B** Instagram
- C YouTube/Vimeo (Video hosting)
- **D** Pinterest
- **E** Twitter
- F LinkedIn

Major Engagement Platforms





Facebook







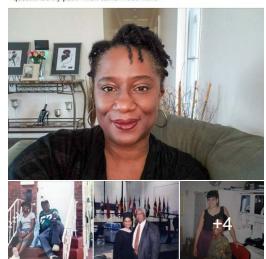
#MetApollosMuse online met.org/ApollosMuse... See More







"I'm a first-generation American, so education was extremely important in my house. I'd have family members tell me: 'You should be a doctor,' but it always seemed unobtainable. So I decided to major in accounting. And to tell you the truth, I enjoyed the work for a long time. I loved crunching numbers. It brought me joy. And it brought my parents joy too. My father loved telling people that his daughter worked on Wall Street. So I never questioned my path. Then came... See More





5.5K Comments 6.9K Shares



Facebook



Strategy

- Sharing company info, announcements
- Clear message that links to content engine
- Launch targeted, multi-platformed campaigns
- Source for entertainment and learning
- Live streaming and story feature offer additional support to message
- **Audience**
 - Individuals ages 35+
 - Estimated 178M users in US
- Of note
 - Facebook recently announced the option to charge for access to live streams
- MoMA Facebook



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"That's one small step for man, one giant leap for mankind."

We couldn't resist sharing this iconic image of Buzz Aldrin, taken by Neil

For more out-of-this-world imagery, explore our 2019 exhibition #MetApollosMuse online amet.org/ApollosMuse... See More





5 5K Comments 6 9K Shares

(1) 185

3 Comments 11 Shares



MOMA on Facebook





392 12 Comments 114 Shares



MoMA MoMA The Museum of Modern Art

Facebook



- MoMA in New York does a good job of communicating message to audience through social media
- <u>Virtual Views</u> video series highlighting collections, artists and installations that feature commentary from exhibition curators, museum staff, artists, etc.
- Videos live in an album, or "playlist," on Facebook and are also prominently featured on the museum's <u>YouTube</u> channel
- Clear, consistent titles, copy, hashtags and links that redirect to MoMA website for audience to learn more
- Facebook videos included call to action to attend live Q&A between photo curator Sarah Meister and photographer Sally Mann; streamed on zoom and YouTube





Instagram











Instagram



- Strategy
 - Visual messaging
 - Source for entertainment
 - Direct engagement with followers
- Audience
 - Individuals ages 13-30
 - 43% female
 - 31% male
 - Non-binary individuals not included in study
- Best Use
 - Growing popularity among museums
 - Beautiful photography, stunning visuals, unique designs, selfie-style video that speaks directly to your audience and a cohesive theme to your content will help you stand out
- Woolly Mammoth Theatre

Instagram



- Woolly Mammoth Theatre good example of using Instagram to appeal to younger audience seeking entertainment
- Uses creative, original designs to grab attention, offer tone for content, infer playful brand
- Hashtags are the pathway to gain new followers based on niches
- Treats Instagram as a tool to disseminate message while appealing to audience preferences with other platforms
- Promotes initiatives through "takeovers" by talent
- Takeovers involve giving a guest, artist, actor, etc. the reigns to the social media account, allowing them to add a personal flare to the shared content and giving followers an opportunity to directly engage with them
- IGTV channels for longer form preview for longer video
- Micro-influencers, someone with 5-10,000 followers

YouTube





NEWS COVID-19 UPDATES FEATURES CALENDAR SHOWS → JOBS → SHOP Q

From Company to A Chorus Line: Look Back at Charlotte d'Amboise on the Stage

MOST READ

The Lehman Trilogy and Lodge 49 Star Adam Godley Joins Stream Stealers May

Playbill Calendar: Your Guide to Live Streams, Concerts, and More May 11-17 Playbill Vault's Today in Theatre History:

Schedule of Upcoming and Current Free Live Stream Broadcasts

18 NEW STORIES (

Click Here for Playbill's Theatre Coverage, Resources, and More During the Coronavirus Shutdown



Memorable. foreverspin"





Marisa Tomei and Oscar Isaac to Read Alan Bowne's Beirut for



BENEFITS AND GALAS

BY RYAN MCPHEE APR 22, 2020

Virtual MCC Benefit



YouTube/Vimeo



Strategy

- Video messaging; long form and short form
- Strong visuals and cohesive message

Audience

- 73% of US adults report regularly using YouTube, with a heavy concentration in the age range of 15 to 34 years old
- Usage trends upward alongside income and level of education
- Audience tunes in for entertainment AND education

Best Use

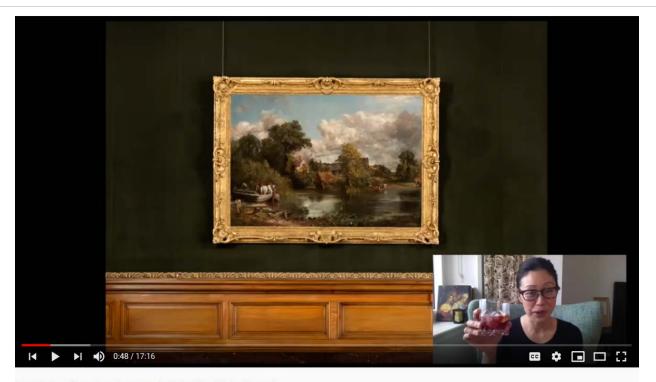
- Connect your audience to the art that is currently hanging in dark galleries through video series, master classes, live Q&As
- For museums, YouTube and Facebook are your best friends as far as organizing and creating a database of art that is currently on display
- Pay attention to trends to direct traffic to content





YouTube





Cocktails with a Curator: Constable's 'The White Horse'



Twitter







We're thrilled to announce that you can view our production of @RnH_Org's @KingandlMusical! With @kelliohara, Ken Watanabe, & @RuthieAnnMiles.

FREE on Friday, 5/8 @ 8pm ET, on @BroadwayHD, then for 48 hours: bit.ly /RNHMovieNightK...



Twitter



Strategy

- Communicate breaking news, bite-size content
- Engage directly with followers in real time
- Support video campaigns; photo content stands out

Audience

- Approx. 300M active monthly users
- 63% of Twitter users are between the ages of 35 and 65, with males making up nearly two-thirds of those people

Best Use

- Allows 280 characters; counts characters in links
- Sites like bit.ly can be used to shorten hyperlinks
- Be mindful of photo thumbnails when using links
- Resource for users to verify announcements, breaking news, etc.
- Use as a portal to connect followers to content, not as an engine



LincolnCenterTheater @LCTheater · May 4 Right now, LCT means #LightsCameraTheater!

We're thrilled to announce that you can view our production of @RnH_Org's @KingandlMusical! With @kelliohara, Ken Watanabe, & @RuthieAnnMiles.

FREE on Friday, 5/8 @ 8pm ET, on @BroadwayHD, then for 48 hours: bit.ly /RNHMovieNightK...





New Museum

2,502 followers · 72 following

www.newmuseum.org

New York, NY · NEW ART, NEW IDEAS



Followers

Topics

Following



New Museum 27 Pins



Exhibitions 33 Pins



New Museum Store 52 Pins





Membership 14 Pins



Special Events 68 Pins





New Museum (NY)

Has several boards that offer something different for users

New museum itself, exhibitions, membership, store, special events and inspiration

Pins link back to museum website

https://www.pinterest.com/newmuseum/boards/





A THE PARTY OF THE

138k monthly viewers

We're California's official air and space museum and education center! Find us on Facebook, Twitter,



Air Combat Illustrated Histo...



sandiegoalrandspace.org

Asian-Americans in Aviation...



Aviators 51 Pins



For Teachers 15 Pins



Infographics 5 Pins



- Users ages 35-65 are biggest audience here
- Pinterest allows people to collect interests and inspiration in one place
- Age group of homeowners, interior designers, art collectors
- By making content eligible to "pin" you increase potential reach
- Not a bad idea to use as a supplemental tool, but do not recommend developing strategy around the platform
- Featured boards are focus of importance; they immediately give the user an idea of what to expect by visiting that museum's page

Other Relevant Social Media Channels



LinkedIn

- Audience here is typically looking for announcements, news and credible verification
- Consider sharing information to LinkedIn that you would share to Twitter

Yelp

 Keeping information up to date on Yelp helps with SEO, quality of feedback and directing traffic to your content

TikTok

Great tool for appealing to younger audience seeking visual entertainment

Virtual Events



- Met Museum
 - Conversations with Met curators
 - Storytelling for kids
 - Drawing activity that celebrates The Met's iconic Fifth Avenue facade in honor of the Museum's 150th anniversary
- The Whitney
 - Art from home sessions
- Brooklyn Museum
 - In collaboration with United Nations hosted talk about "Art in the Time of Coronavirus"
 - Commentary featured the museum's director, Anne Pasternak, art critic Jerry Saltz, and artist Mona Chalabi
- New Museum
 - Virtual exhibition tour featured in newsletter

VIRTUAL EXHIBITION TOUR

Jordan Casteel: Within Reach

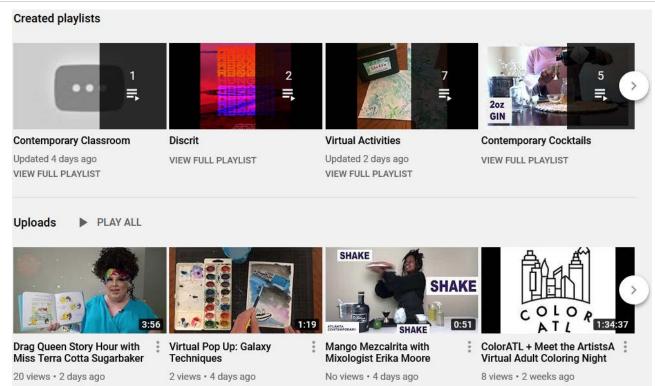
Take a tour of Jordan Casteel's "Within Reach" from the comfort of your own home. Produced by our partners at Gesso, this virtual tour features narration by *Edlis Neeson Artistic Director* Massimilliano Gioni as well as Casteel herself.

READ a review of "Jordan Casteel: Within Reach" in the New York Times.



Local Shout-Out! YouTube: Atlanta Contemporary Museum

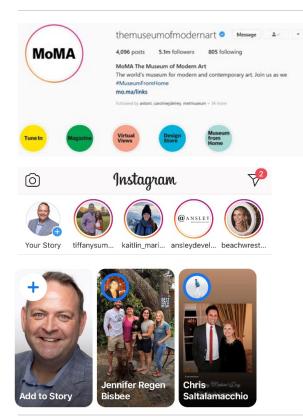


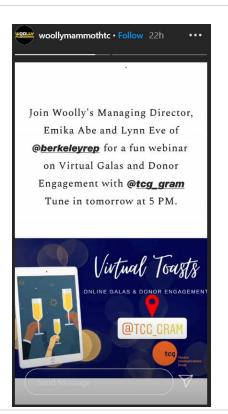




Harvest Your Stories











Harvest Your Stories

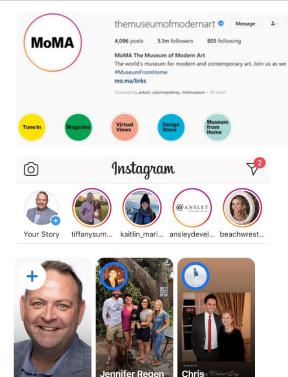


What are Stories?

- Platforms like Facebook and Instagram offer several ways to share content
- First introduced by Snapchat in 2012, FB and IG have adapted the Story feature, which allows users to share content in a temporary format that is available to viewers for only 24 hours
- On Instagram, an owner of a story can either let the story disappear forever after 24 hours or save it as a highlight
- Stories track number of followers who have viewed them
- Vertical because of mobile phones
- Swipe up to link out to your website (10,000 followers or more)

Benefits of Stories

- Offer additional support to your message
- Increase visibility for your content by directing more followers/viewers to your page
- Additional opportunity/prompt for direct engagement with followers
- Polling option to get direct feedback from followers on what they want from you
- Question feature



Bisbee

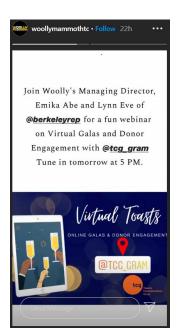
Add to Story

Saltalamacchio

Harvest Your "Stories"



- Woolly Mammoth Theatre webinar
- Promoted offering through story feature
- Call to action for supporting local community







Best Practice - MOMA – Across Channels



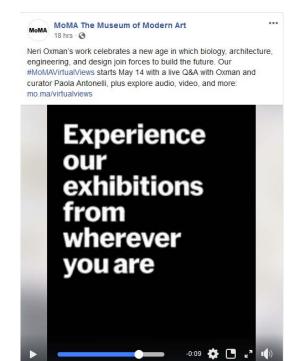
Museum of Modern Art

Virtual Views; promoted across channels (Facebook, Instagram, YouTube) Promote series and other initiatives on these channels, especially on Facebook Many of these initiatives were taking place before the pandemic, but are now receiving heightened focus

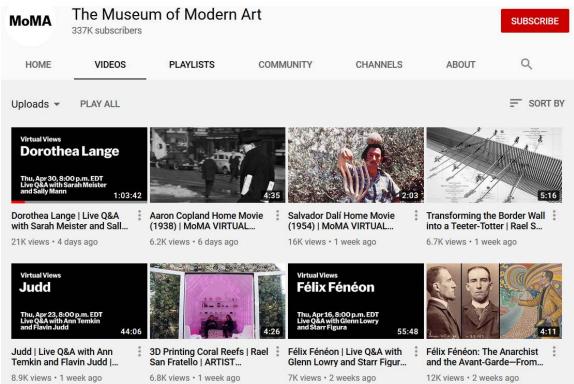








4 Comments 29 Shares



132



Playlists · 11

Virtual Views · 16 See All

Experience our exhibitions from wherever you are. mo.ma/virtualviews



New This Week | Virtual Views: Sculpture Garden

a week ago - 12K Views





New This Week | Virtual Views: Dorothea Lange

2 weeks ago - 10.1K Views









Virtual Views: Dorothea Lange

a week ago · 11.4K Views







Conservation · 13 See All

Watch our conservators restore and preserve beloved artworks from MoMA's collection.



Conservation Stories: Paula Modersohn-Becker's Self-Portrait

34 weeks ago - 22.1K Views





Conservation Stories: De Prangey's Daguerreotype

22 weeks ago · 11.1K Views







Conservation Stories: Janet Cardiff and George Bures Miller's The Killing...

18 weeks ago - 8.7K Views





How to See · 50 See All

MoMA curators and visiting artists explore the galleries to explain how they see the art of our time.



How to See: Home Movies

4 weeks ago - 21.9K Views





HOW TO SEE | Kung Fu Films

5 weeks ago · 16.4K Views





HOW TO SEE | The First Movies

5 weeks ago - 10.5K Views









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5 weeks ago · 16.4K Views





HOW TO SEE | The First Movies

5 weeks ago - 10.5K Views







See All At the Museum · 34

See what it takes to run one of the world's largest museums of modern and contemporary art.



It Is Good Lookin' (S2, E8) | AT THE MUSEUM

27 weeks ago · 10.4K Views







Art's Coming (S2, E7) | AT THE MUSEUM

28 weeks ago · 7.3K Views







Makes a Difference (S2, E6) | AT THE MUSEUM

29 weeks ago - 17K Views









Copywriting



- When drafting, try to keep copy short, snappy, easy
- Consider going live on appropriate media
 - Provide advance notice of live sessions in days leading up to event
- Video
 - Include closed captioning whenever possible
 - Ensure you add closed captioning
 - Fundraising (streaming galas)
- Virtual tours/exclusive virtual gatherings with artists, curators, directors
- Master classes
 - This can be adjusted to scale
 - Center for Puppetry Arts uploads puppet creation workshops to YouTube
- Crowdsourcing

Content Creation



- The average person has a 10-second attention span
- When scrolling through news feeds on social media, it's safe to assume that an average person's attention span is much less than that
- How do you make your audience pause on your content?

Managing Your Channels



- A solid social media foundation requires adequate planning and a content calendar to dictate post cadence and organization.
- Items you will want to consider to manage your channels include:
 - How often to post. Make sure your messages are regular and consistent.
 - Staffing and roles. Who posts? Who is leading the strategy?
 - Monitoring and responding to inquiries, comments and questions.
- Following strategies and tips:
 - Make sure to engage with others who follow you
 - Like other pages from your brand page
 - Make sure you have a complete profile
 - Match the message and format to the proper social media network
 - Use hashtags where appropriate
 - Collaborate with other organizations

Measuring Success



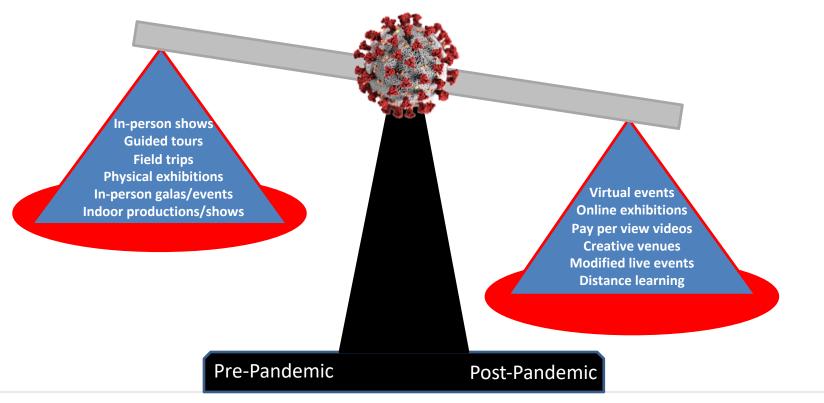
- Social Media platforms provide inherent data and insight metrics for you to benchmark, compare and measure success.
- The following are standard metrics to measure success:
 - Audience growth/Volume (Are you seeing an increase in the amount of followers or page likes to your page?)
 - Engagement (Are users engaging with your content? Which types of content and messaging or combination thereof is resonating with your audience?)
 - Reach (Are your posts continually reaching more people?)
- Google analytics is another tool that helps determine success and measures social media referral site traffic.
- An important note to remember about measurement:
 - Depending on objectives for your pages or for individual social campaigns, make sure to measure what you set out to accomplish. In other words, always have your strategy and goals in your mind for analysis.

Q&A



Post-COVID Programmatic "Pivot-o-Meter"









Questions from You